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**MGA Utility Business Model of the Future Meeting  
July 13-14, 2016**

**Stassen Building (MN Dept. of Revenue) | Room 2000  
600 N. Robert Street | St. Paul, Minnesota**

**AGENDA**

**July 13, 2016 – Day 1**

- 1:00 pm**      **Welcome and Introductions**
- 1:10 pm**      **Welcoming Remarks**  
*Commissioner Mike Rothman, Minnesota Department of Commerce*
- 1:20 pm**      **Keynote Address: Change is in the Wires—An Overview of the Changing Utility Business Model**  
*David Littell, Principal, Regulatory Assistance Project (RAP)*
- 2:00 pm**      **Facilitated Discussion: State of the States: How Are the States Approaching the Changing Utility Industry?**  
Discussion with the state officials in the audience, based on the statement of the issue as presented by the keynote. What do the state officials hope to get from the exploration of the issue, what trends are they seeing, what concerns them?
- 3:15 pm**      **Break**
- 3:30 pm**      **Panel Discussion: Utility Perspective: How are Utilities Leading/Reacting to the Changes?**  
This panel will feature utility representatives in a moderated discussion, exploring their reaction to the changes in the utility business model, including a look at differences in restructured and vertically-integrated states.  
  
*Jan Ahlen, Senior Regulatory Affairs Specialist, National Rural Electric Cooperative Association (NRECA)*  
*Chris Clark, President of Northern States Power Co., XCEL Energy*  
*Steve Corneli, Principal, Strategies for Clean Energy Innovation*  
*Brad Viator, Senior Director, External Affairs, Edison Electric Institute*  
  
**Moderator:** *Doug Scott, Vice President, Strategic Initiatives, Great Plains Institute*
- 4:45 pm**      **Recap of Day One/Preview of Day Two**
- 5:00 pm**      **Adjourn for the day**
- 5:30 pm**      **Evening Reception**  
*Dark Horse Bar & Eatery, 250 East Seventh Street*

## July 14, 2016 – Day 2

**8:00 am**      **Continental Breakfast Available**

**8:30 am**      **Day Two Preview**

**8:45 am**      **Panel Discussion: Change at the Speed of Technology—A Look at What is Driving the Change**

This panel will feature speakers focused on the technology changes driving the changes to the business model, including AMI, grid hardening, storage, distributed generation, electric vehicles, and other drivers.

*Mathias Bell, Manager, Market Development & Regulatory Affairs, Opower*

*David Boyd, Vice President of Government & Regulatory Affairs, MISO*

*Robert Jagusch, Director of Engineering & Policy Analysis, Minnesota Municipal Utilities Association*

*John Sterling, Senior Director of Research & Advisory Services, Smart Electric Power Alliance (SEPA)*

**Moderator:** *Rolf Nordstrom, President & CEO, Great Plains Institute*

**10:00 am**      **Break**

**10:15 am**      **Keynote Speaker: What Will This Change Cost Us? A Discussion of Rate Impacts**

*Melissa Whited, Senior Associate, Synapse Energy Economics*

**11:00 am**      **Facilitated Discussion: What's Next? A Look at Utility Change and State Responses**

Discussion with the state official in the audience, to answer questions about the program, and explore options for the states moving forward.

**11:45 am**      **Next Steps**

**12:00 pm**      **Adjourn Meeting**